

# MONEY MATTERS: USING TECHNOLOGY TO SUPPORT STUDENTS WITH FINANCING EDUCATION ABROAD

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Friday, November 10, 2017 – 8:45-10:00 AM – Salon 4



70<sup>th</sup> CIEE ANNUAL CONFERENCE

AUSTIN

NOVEMBER 8-11, 2017

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# WELCOME

# Presenters

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- **Lynn Aguado**

- Education Abroad Coordinator, Michigan State University, [aguado@msu.edu](mailto:aguado@msu.edu)

- **Katrina Brown**

- Manager for Programs and Operations, University of Utah, [katrina.brown@utah.edu](mailto:katrina.brown@utah.edu)

- **Lindsay Calvert**

- Lead, Generation Study Abroad, Institute of International Education (IIE), [lcalvert@iie.org](mailto:lcalvert@iie.org)

- **Amanda Zamzes**

- Business and Data Manager, Elon University, [azamzes@elon.edu](mailto:azamzes@elon.edu)

# Session Agenda

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- Session overview
- Discuss technological tools for
  - Advising and outreach on financing education abroad
  - Managing financial aid information exchange
  - Processing scholarships
- Compare and contrast packaged software and homegrown database management systems
- Present integrative approaches to promoting and advising for national study abroad scholarships
- Round table discussions among participants on financing education abroad

# SESSION OVERVIEW

# Financing Education Abroad

- Education abroad participation continues to grow in the US
- More institutions, students and parents are seeing the value of education abroad for education and careers
- Diversity of participants is expanding thanks to national and institutional outreach and funding efforts
- However, financial issues still a top reason students withdraw or do not participate
- Using technology can enhance students' ability to finance education abroad through:
  - Promotion and advising
  - Information sharing
  - Financial aid and scholarship processing

Source: Open Doors 2016

# Financial Aid Terms

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- Financial Aid Office
- Financial Aid Package
- Federal Pell Grant
- Free Application for Federal Student Aid (FAFSA)
- Cost of Attendance (COA)
- Expected Family Contribution (EFC)
- Satisfactory Academic Progress (SAP)

# USING TECHNOLOGY FOR FINANCING EDUCATION ABROAD

# University of Utah - Salt Lake City

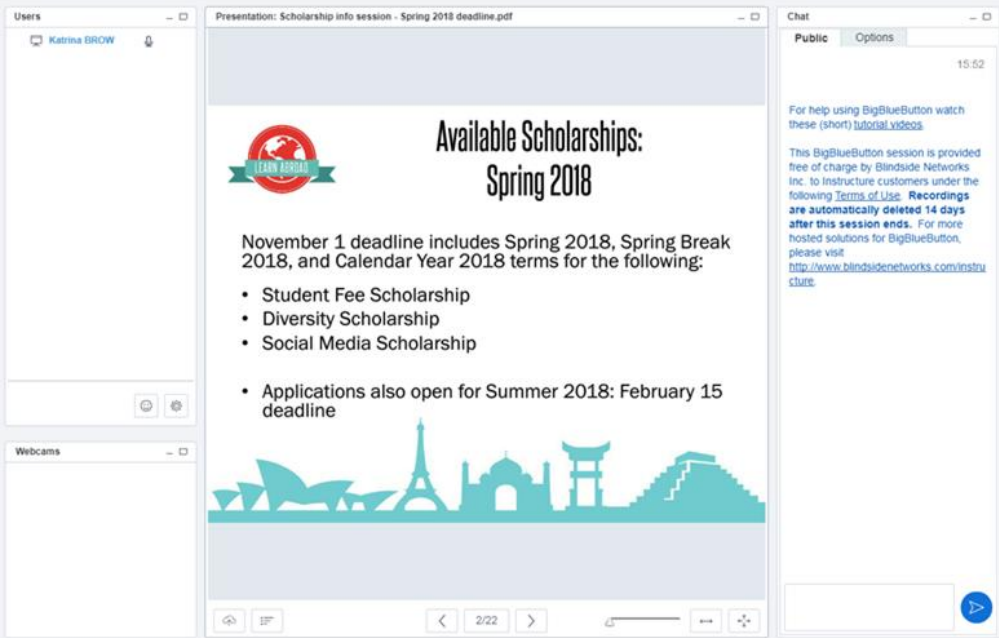
- ~32,000 enrolled students
  - 700+ students study abroad annually
- Unique challenges for communication
  - 15% of students live on campus
  - 48% of first-year students live on campus
  - Many commuters
  - Upper and lower campus
  - Many non-traditional students



Source: University of Utah Office of Budget & Institutional Analysis

# University of Utah Learning Abroad - Advising Tools

## ■ Scholarship webinars in Canvas



The screenshot displays a BigBlueButton webinar interface. The main content area shows a presentation slide titled "Available Scholarships: Spring 2018". The slide includes a "LEARN TOBOLA" logo, a list of scholarship types, and a deadline notice. The interface also features a "Users" panel on the left with one user listed, a "Webcams" panel, and a "Chat" panel on the right with a public chat area. The bottom of the interface shows a footer with copyright information and a language selection dropdown.

© 2017 BigBlueButton, Inc. (build 757) [WebRTC Audio] English Default Layout

# University of Utah Learning Abroad - Advising Tools

- Online group advising - Learning Abroad 101 in Canvas



# University of Utah Learning Abroad - Advising Tools

- Budget worksheet provided during [Learning Abroad 101](#)

## Scholarships

An estimated \$200,000 in Learning Abroad scholarships is awarded annually, and an average of 25% of eligible applicants receives an award:

**OFFICE FOR GLOBAL ENGAGEMENT SCHOLARSHIPS:**

- Student Fee Scholarship
- Diversity Scholarship
- Social Media Scholarship
- Merit Scholarship (Summer Program Only)

**UNIVERSITY OF UTAH SCHOLARSHIPS:**

- Financial Aid & Scholarships

**EXTERNAL SCHOLARSHIPS:**

- Gilman
- Boren
- Other External Scholarships

**SCHOLARSHIP SEARCH ENGINES:**

- Institute of International Education
- University of Minnesota Learning Abroad Scholarship Search

Applying is easy and online! Learning Abroad Scholarships are ONLY available to U of U Degree-Seeking (Matriculated) Students.

Download the [Learning Abroad Scholarships & Financial Aid](#) handout!

UPCOMING SCHOLARSHIP WORKSHOPS: <http://learningabroad.utah.edu/virtual-community/events.php>

◀ Previous

Next ▶

### SCHOLARSHIPS & FINANCIAL AID

The Office for Global Engagement (OGE) sponsors four different types of Learning Abroad Scholarships for domestic and U.S. citizens. Over \$200,000 in awards of up to a combined amount, and an average of 25% of eligible applicants receive an award.

**Scholarship Deadlines**

- April 1st: Full Semester, Full Year, and Full Year Programs
- November 1st: Spring Semester and Winter/Spring Break Programs
- February 1st: Summer Programs

Each scholar who is awarded will NOT be accepted.

**Scholarship Application Instructions**

Students can apply for OGE scholarships by completing the scholarship application and sending it to the program coordinators on their Learning Abroad website (non-graduate only only). You do not need to be accepted into a program before applying for a scholarship.

**Federal Financial Aid**

When a student is awarded a scholarship, it is applied to a U of U Learning Abroad program. Make an appointment with your financial aid counselor to determine financial aid eligibility by visiting Student Services Building, Room 102, or calling 801.524.8225.

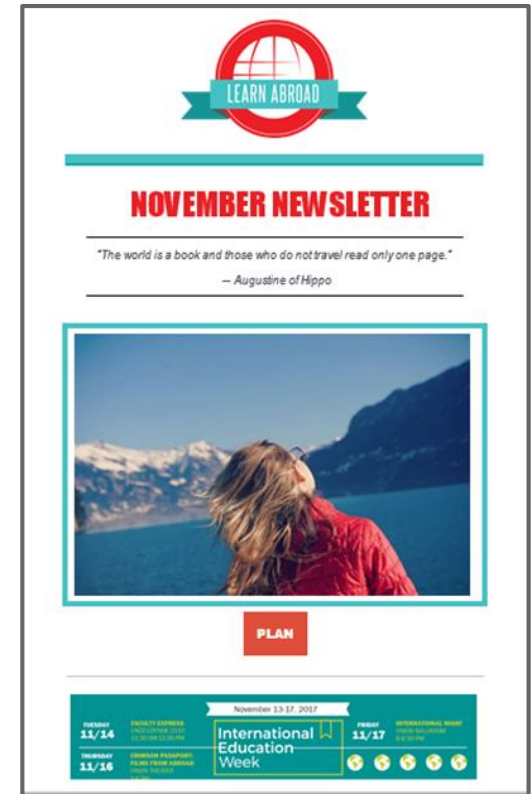
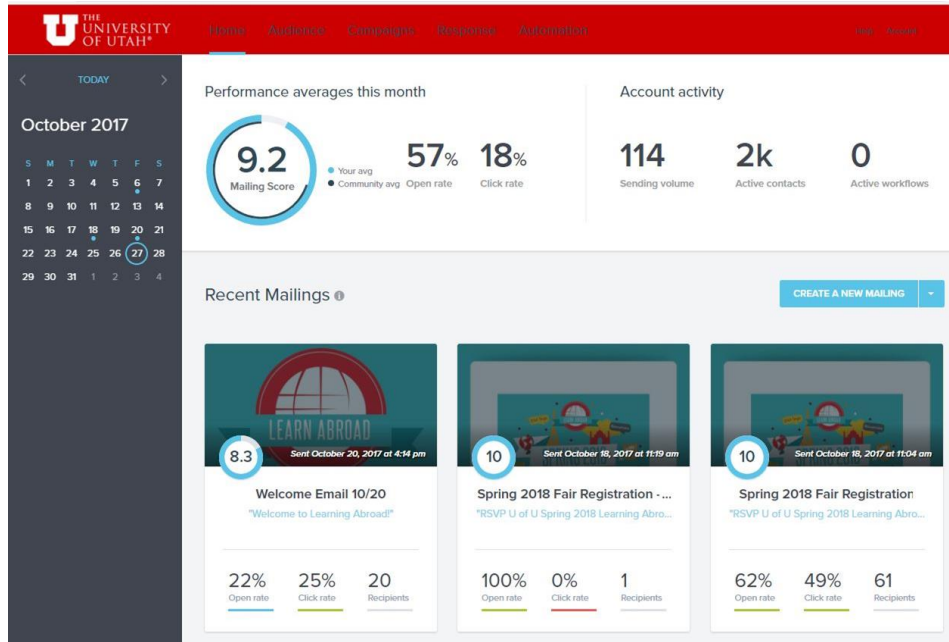


## PROGRAM COMPARISON CHART

	PROGRAM 1	PROGRAM 2	U OF U COST
Program Name			
Duration			
Application Deadline			
Scholarships			
Extracurricular Activities -Research, Volunteering, & Internships			
<b>PROGRAM EXPENSES</b>			
Learning Abroad Initial Payment			
Affiliate Program Application Fee			
Program/Tuition Fee			
Program Excursions			
Academic Expenses (books, labs, etc.)			
<b>TRAVEL</b>			
International Airfare			
Transportation to Program Site			
Passport, Visa, Consulate Visit, Taxes, Photos, & Other Entry Requirements			
International Insurance			
Immunizations			
<b>HOUSING AND MEALS</b>			
Housing Cost			
Housing Deposit			
Meal Cost			
<b>ADDITIONAL EXPENSES</b>			
Personal Expenses			
Personal Travel			
Phone & Internet			
Entertainment & Souvenirs			
Emergency Funds			
<b>TOTAL PROGRAM COST</b>			

# University of Utah Learning Abroad - Outreach Tools

- E-newsletter in [Myemma](#) (previously used Mailchimp)



# Elon University - Global Education Center

## Elon University profile

- Mid-sized liberal arts institution in Elon, NC
- Total enrollment: 6.739  
(fall 2016 undergraduates/graduates)

## Global Education at Elon

- Students abroad (Open Doors 2016): 1,634
- 79% of the Class of 2017 studied abroad

## Funding for Study Abroad

- Students receiving some type of financial assistance (merit and/or need): 75%
- GEC manages approximately \$700,000 in scholarships support



# Elon University - Scholarship Advising

- Direct bill institution
- 6 internal scholarship awarding cycles
- Annual sessions on “How to Finance Your Global Education”
- Direct link to Financial Planning info

## Quick Links

> [MyElonGlobal](#)

> [Course Planning](#)

> [Orientations](#)

> [Events & Deadlines](#)

> [Financial Planning](#)

> [FAQ](#)

[Planning Ahead for the Costs of Global Study](#)

[Financial Aid](#)

[Isabella Cannon Global Education Center \(GEC\) Scholarships](#)

[Elon Scholarships](#)

[Elon Program Affiliate Scholarships](#)

[Outside Scholarships](#)

[Research Other Funding Sources](#)

# Education Abroad at Michigan State University (MSU)

## Michigan State University Profile

- Public, Doctoral Granting Research Intensive University in East Lansing, MI
- Student Population (Fall 2016): 50,344

## Education Abroad at MSU

- Students Abroad (Open Doors 2016): 2,391
- Study Abroad Participation Rate: 22 % (Average % of Graduates Studying Abroad)
- 275 programs, primarily faculty-directed

## Financial Aid for Education Abroad

- OFA and EA systems linked for sharing program cost information
- Students Receiving Some Form of Financial Aid (Grants, Scholarships and/or Loans): 66%

## Scholarships for Education Abroad

- EA manages \$410,000 in scholarship funding annually
- Scholarship applications processed with home-grown system



# MSU Challenges

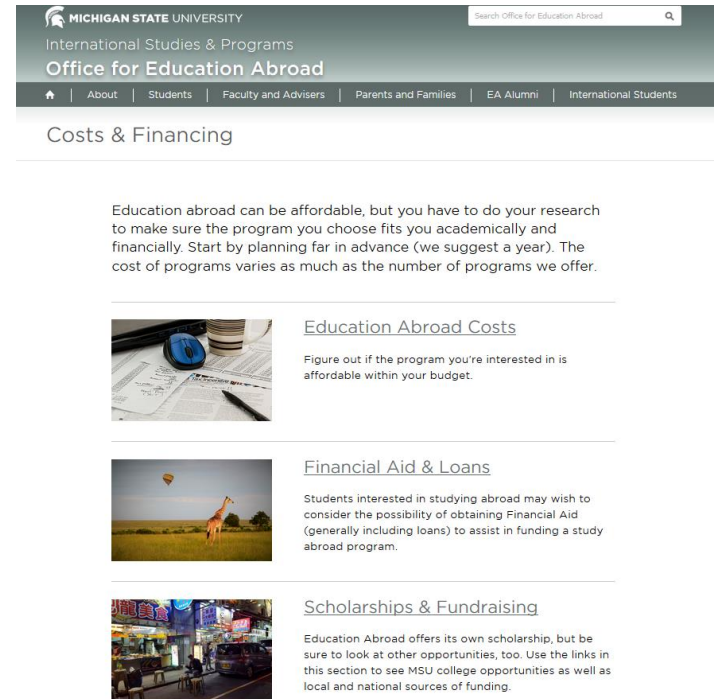
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- Volume
  - Outreach and advising
  - 275 MSU programs, 2,600 participants
  - Mostly faculty-directed but also exchange and direct enroll
- Creating and sharing budgets
  - Notifying financial aid of program costs
  - Processing aid
- Processing Office for Education Abroad scholarships
  - Data collection and entry
  - Processing and notifying students



# MSU Financing Education Abroad Outreach

- Peer Advisors and Education Abroad 101
  - Presentations and email responses
- Program cost sheet
  - Cost tab on each program listing
- Revamped financing education abroad website
  - More concise information
  - Expandable text
- Promote events and scholarship deadlines
  - Wufoo mailing lists
  - Social media
- Annotated PowerPoint presentations
  - To expand audience to those who cannot attend in person



The screenshot shows the MSU Office for Education Abroad website. The header includes the MSU logo, the text "MICHIGAN STATE UNIVERSITY", "International Studies & Programs", and "Office for Education Abroad". A search bar is located in the top right corner. Below the header is a navigation menu with links for Home, About, Students, Faculty and Advisers, Parents and Families, EA Alumni, and International Students. The main content area is titled "Costs & Financing" and contains three sections: "Education Abroad Costs" with a photo of a desk and a blue pen, "Financial Aid & Loans" with a photo of a giraffe in a field, and "Scholarships & Fundraising" with a photo of a restaurant interior.

Education abroad can be affordable, but you have to do your research to make sure the program you choose fits you academically and financially. Start by planning far in advance (we suggest a year). The cost of programs varies as much as the number of programs we offer.

[Education Abroad Costs](#)  
Figure out if the program you're interested in is affordable within your budget.

[Financial Aid & Loans](#)  
Students interested in studying abroad may wish to consider the possibility of obtaining Financial Aid (generally including loans) to assist in funding a study abroad program.

[Scholarships & Fundraising](#)  
Education Abroad offers its own scholarship, but be sure to look at other opportunities, too. Use the links in this section to see MSU college opportunities as well as local and national sources of funding.


# PACKAGED SOFTWARE OR HOME GROWN SYSTEMS

# University of Utah - Terra Dotta

- Budget sheets for U of U faculty-led and exchange programs
  - [Wilderness Medicine in the Alps](#) example

SUMMER BUDGET SHEET FOR *WILDERNESS MEDICINE IN THE ALPS	
Budget Item	Undergraduate Student
U of U Learning Abroad Initial Payment *	\$500.00
Final U of U Learning Abroad Program Balance (2017) *	\$3,665.75
Estimated U of U Tuition (2017): 3 CREDITS *	\$135.00
International Medical & Security Evacuation Insurance: CISI (2018): 2 Weeks *	\$20.00
<b>Estimated Program Cost (Billable) subtotal:</b>	<b>\$4,320.75</b>
Estimated Round-Trip Airfare	\$2,000.00
Estimated In-Country Transportation (2016)	\$50.00
Estimated U.S. Passport & Related Fees (2016)	\$175.00
Estimated Personal Expenses (2016)	\$200.00
Estimated Emergency Funds (2016)	\$200.00
Estimated Immunizations & Medical Visit (2016)	\$50.00
<b>Estimated Additional Costs (Non-Billable) subtotal:</b>	<b>\$2,675.00</b>
<b>Total:</b>	<b>\$6,995.75</b>

Notes:

**GLOBAL U**

**BILLABLE ITEMS\***  
The pricing above reflects the previous year's program cost and is only an **ESTIMATE** until the final costs are posted. Although not anticipated, program costs may change due to fluctuation in currency exchange rates, tuition increases, contracted agencies, or number of participants. **Billable Items**, (noted with an \*) will be paid directly to the University of Utah through both your Learning Abroad Application AND your University of Utah student tuition account:

# University of Utah - Terra Dotta for Managing Scholarships

- Evolution of scholarship application technology
- Scholarship applications
  - [Separate](#)
  - Integrated
- Processing

The screenshot shows the Terra Dotta application interface for the University of Utah. The header includes the university logo and the text "LEARNING ABROAD Global Engagement". A navigation bar contains links for Providers, Applicant, Profiles, Applicants, Programs, Process, Site, Staff, and Settings. The user is identified as KATRINA BROWN. The main content area is titled "Programs : Brochure" and includes buttons for "List All", "Simple Search", "Advanced Search", and "Map Search". Below this, there is a text box stating: "This page is the brochure for your selected program. You can view the provided information for this program on this page and click on the available buttons for additional options." The section is titled "\* Office for Global Engagement Social Media Scholarship (Scholarship Program)". It features two input fields: "Program Terms: Fall, Spring, Summer" and "Restrictions: U of U applicants only", each with a corresponding "Apply Now" or "Request Info" button. A "DATES / DEADLINES:" section contains a table with columns for Term, Year, App Deadline, Decision Date, Program Start Date, and Program End Date. The table shows data for Spring 2018. A note below the table states: "NOTE: Move up one level NOTE: NOTE: Applications are due by the deadline date listed above at 11:59 pm Mountain Time. Deadlines are final and no late applications will be accepted. The Office for Global Engagement Scholarships at the University of Utah are awarded three times each year. Please apply for the semester that applies to your term abroad. \*FALL - Fall, Fall Break, and Full Year Programs \*SPRING - Spring, Spring/Winter Break, and Calendar Year Programs \*SUMMER - Summer Programs".

Term	Year	App Deadline	Decision Date	Program Start Date	Program End Date
Spring	2018	11/01/2017	11/08/2017	TBA	TBA

# Elon University -Terra Dotta

## Winter Budget Sheet for WT France: Eat, Pray, Love: Sacred Space & the Place of Religion

Budget Item	Cost
Winter Term Global Program Fee (inc. insurance) *	\$7,550.00
<b>Billable subtotal:</b>	<b>\$7,550.00</b>
Estimated Domestic Airfare	\$450.00
Estimated Passport Cost	\$135.00
Estimated Meals	\$400.00
Estimated Spending Money	\$500.00
Estimated Immunizations, Medications, and Medical Exams	\$367.00
<b>Non-billable subtotal:</b>	<b>\$1,852.00</b>
<b>Total:</b>	<b>\$9,402.00</b>

## Fall Budget Sheet for Argentina, Buenos Aires: Liberal Arts (CIEE)

Budget Item	Cost
Elon semester tuition 2017-2018 *	\$16,914.50
Affiliate Program Fee (click for details) *	(\$64.50)
Elon Semester Study Abroad Fee (click for details) *	\$4,600.00
International Health Insurance (five months) *	\$322.50
<b>Billable subtotal:</b>	<b>\$21,772.50</b>
Estimated International Airfare	\$1,300.00
Estimated Passport Cost	\$135.00
Estimated Entry Visa Fees	\$160.00
Estimated Residence Permit Fees	\$100.00
Estimated Ground Transportation	\$280.00
Estimated Books and Supplies	\$320.00
Estimated Meals	\$1,500.00
Estimated Spending Money	\$1,200.00
<b>Non-billable subtotal:</b>	<b>\$4,995.00</b>
<b>Total:</b>	<b>\$26,767.50</b>

# Elon University -Terra Dotta, continued

Embedded scholarship application within the program application

Integrated financial aid information

## Questionnaires

### Pre-decision (Application)

#### Questionnaire Name

[Apply for a GEC Access Scholarship](#) (submitted 11/17/2016)  
(Version #20)

[GEC Essay Questions](#) (submitted 11/17/2016)  
(Version #12)

GEC Family Contact Permission  
(Version #2)

GEC Student Conduct  
(Version #25)

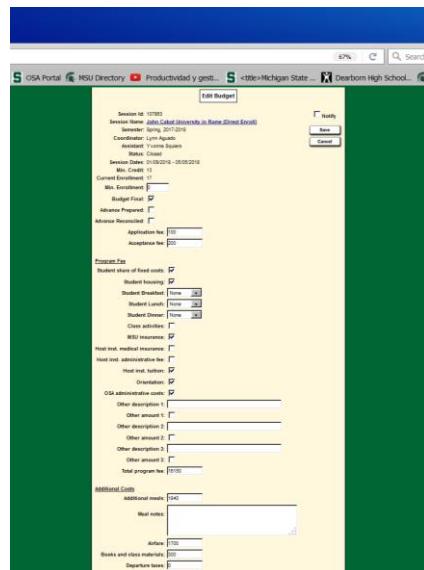
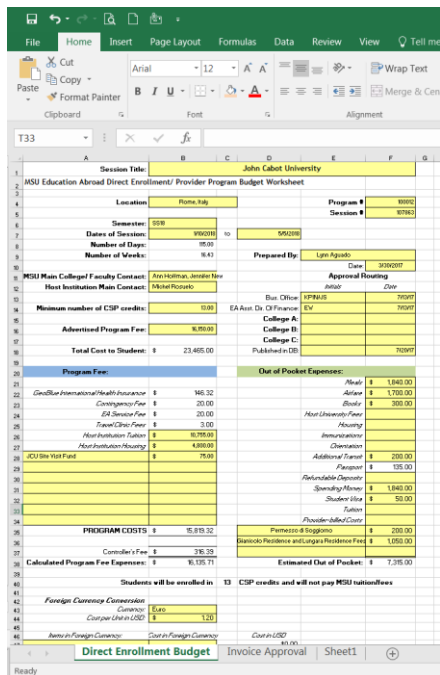
FAFSA filed: <a href="#">View Change History</a>	Y
Pell Eligible: <a href="#">View Change History</a>	Y
Need: <a href="#">View Change History</a>	49642
Awarded_Total_Loans: <a href="#">View Change History</a>	1000.00

# MSU - Home-grown system

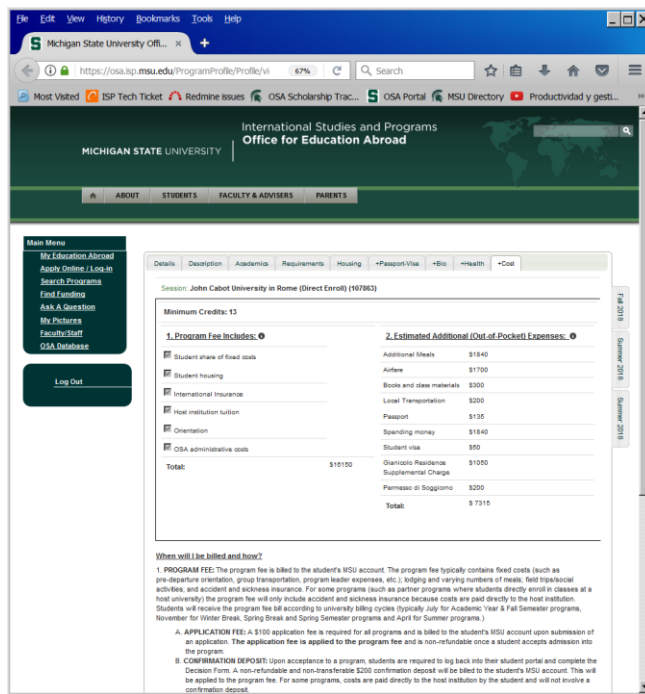
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- Developed by MSU tech team
- All online:
  - Program promotion, cost information, application and admission
  - Budget sharing with OFA
  - Scholarship applications and processing
- Pros:
  - Features available
  - Integration with central information and financial aid systems
- Cons:
  - Tech staff for maintenance and improvements
  - Slow to innovate

# MSU Program Budgets



Costs are added to program in database, sent to Financial Aid database for student aid packaging



Students view program cost sheet online for estimate of total cost of attendance

Budget created in spreadsheet template, sent for approval

# MSU Financial Aid Collaboration

- Dedicated staff liaisons
  - Hybrid of tech and in person interactions
- Streamlined processing
  - Integrated databases
  - Budgeting timeline
- Messaging and marketing
  - Collaborate on web and flier text to ensure accuracy
  - Co-sponsor workshops on financing EA and Gilman
  - Email to promote Gilman sent by OFA to all Pell eligible students



# Financial Aid Policies, Procedures and Processing

- Interfacing with the Office of Financial Aid (OFA)

The screenshot shows the home page of the Michigan State University Study Abroad - Financial Aid website. The header includes the title "Study Abroad - Financial Aid" and the Michigan State University logo. Below the header is a navigation menu with links: Home, View Not Processed, View Processed, View Summer Not Processed, View Summer Processed, View Suspended RIA, View Withdrawn, Print Cost Sheet, and Search by PID. The main content area features a welcome message: "Welcome to the Study Abroad Financial Aid Website! From here you will have the ability to:" followed by a list of actions: view students not processed for financial aid, view students processed for financial aid, print an Overseas Cost Sheet, and search the database by PID. The footer contains the MSU logo, the motto "Advancing Knowledge. Transforming Lives.", and copyright information for 2007 Michigan State University.

The screenshot displays a detailed view of a student's financial aid information on the Michigan State University Study Abroad - Financial Aid website. The header includes the title "Study Abroad - Financial Aid" and the Michigan State University logo. The main content area shows the following details:

- Student Name:** [Redacted]
- Home University:** Michigan State University
- Session Name:** Italian Language, Literature and Culture in Florence
- From:** 5/13/2012
- Host Institution:** [Redacted]
- Aid Year:** 2011
- Session Id:** 304455
- To:** 6/23/2012
- MSUNetid:** [Redacted]
- Semester:** Summer
- Credits Planned:** 7
- Revised Airfare:**  Yes  No

Below the details are two tables:

Program Fee Items	Amounts
Host Institution Tuition	\$0.00
Total Program Fee	\$3,950.00

Additional Items	Amounts
Airfare	\$1,600.00
Tuition (Non-MSU)	\$0.00
Total Additional Costs	\$4,835.00

At the bottom of the page, there is a "Comments:" section with an "Update Credits" button. The footer includes the MSU logo, the motto "Advancing Knowledge. Transforming Lives.", and copyright information for 2007 Michigan State University.

# Office for Education Abroad Scholarships

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- Scholarship processing
  - Students apply online
  - System pulls information from program application record
  - System ranks students based on need score and GPA, assigns funding
  - Sends award and regret emails
- Many improvements over the years to improve efficiency
  - Auto enter eligibility requirements
  - Financial Aid data request
- Still requires some manual processing so additional features needed
  - Essay review process
  - Financial aid information data entry

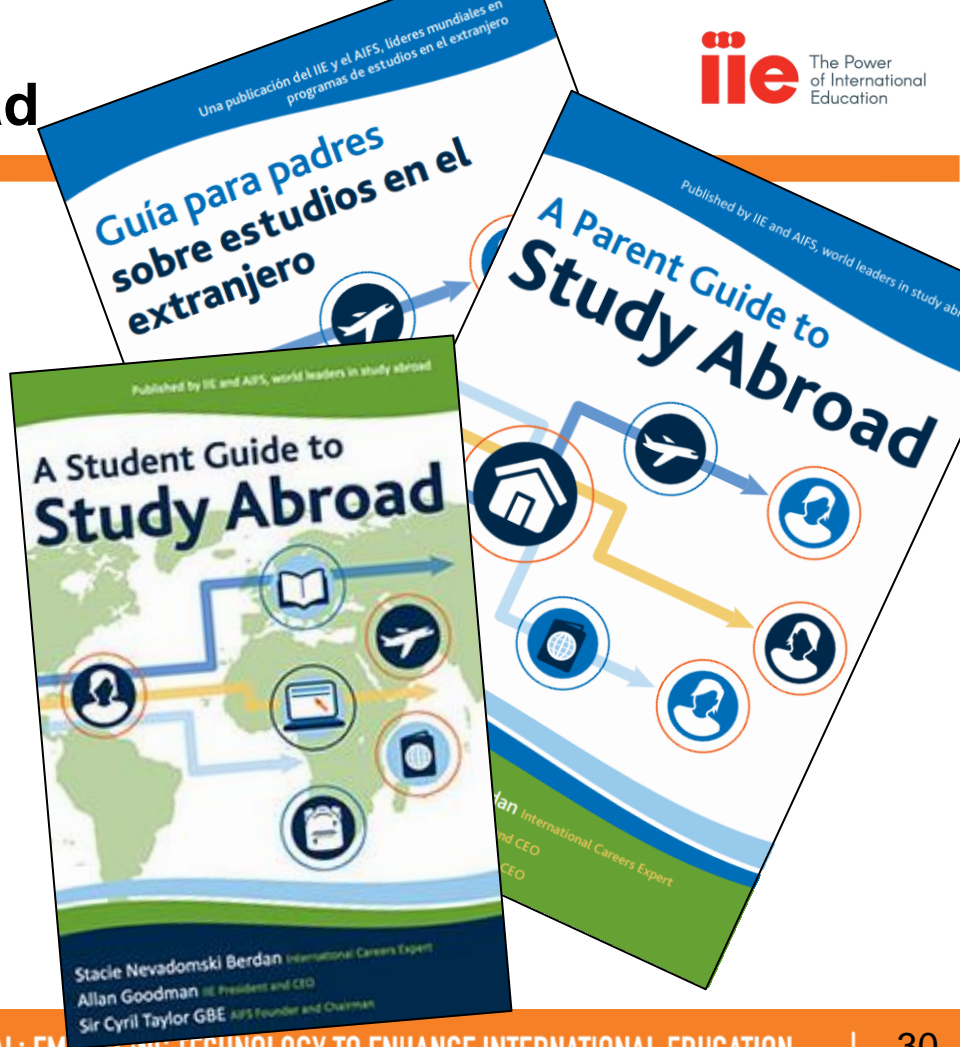
# PROMOTING AND ADVISING FOR NATIONAL STUDY ABROAD SCHOLARSHIPS

# IIE Resources for Study Abroad

## Guide to Study Abroad Books

- E-books for *A Student Guide*
  - Visual/other print disabilities can access free on [Bookshare.org](https://www.bookshare.org).
  - Chapter 4 - Figuring Out the Financials
- PDF download for *A Parent Guide* (English & Spanish)
  - Chapter 3 - Figuring Out the Financials: Cost Models, Financial Aid, and Scholarships

[iie.org/publications](https://iie.org/publications)



# IIE Resources for Study Abroad



## [StudyAbroadFunding.org](http://StudyAbroadFunding.org)

- Searchable online database of scholarships & grants to study abroad
- Narrow down with criteria searches
- Free to register information



A screenshot of the Study Abroad Funding website. At the top, there is a navigation bar with links: 'FIND A STUDY ABROAD PROGRAM', 'STUDY ABROAD RESOURCES', and 'GENERATION STUDY ABROAD'. Below this is another navigation bar with links: 'EDIT/ADD A PROGRAM', 'PROMOTE YOUR PROGRAM', 'STUDY ABROAD DATA', and 'VOICES VIDEO CHALLENGE'. The main heading is 'Find Scholarships and Grants for Study Abroad!'. Below the heading is a description: 'This resource features detailed descriptions of hundreds of study abroad scholarships, fellowships, grants, and paid internships for U.S. undergraduate, graduate and post-graduate students, and professionals.' To the right of the description are social media icons for Facebook, Twitter, YouTube, and Instagram. Below the description is a search bar with the heading 'SEARCH FOR STUDY ABROAD SCHOLARSHIPS AND GRANTS'. The search bar contains four input fields: 'Keyword: Enter a Keyword...', 'Field of Study: Select a Field Of Study', 'Scholarship: Enter a Company Name...', and 'Located In: Select a Region/Count'. A red 'Search' button is to the right of the fields. Below the search bar is a world map with a small globe icon in the bottom left corner.

- IIE Generation Study Abroad [Travel Grants](#) (students apply)
- Supporting Commitment Partner Network
  - Country Partners
    - Ex: [French Embassy Matching Grants](#) (institutions apply & if selected, nominate students)
    - Ex: Education New Zealand [Generation Study Abroad Excellence & Travel Awards](#)
  - Program Providers
    - Ex: CIEE's \$20,000 [Generation Study Abroad Access Grant](#) (faculty)
    - Ex: Olesay Spain's [Generation Study Abroad Stem2Spain Scholarship](#) (scholarships for STEM internships)
  - Universities/Colleges
    - Ex: [WINS Flies Five Scholarship](#) (round-trip ticket to 5 students)
    - Ex: Alamo Colleges \$1 student fee/semester creates study abroad scholarship

# National Scholarships & Grants for U.S. Students - Advising Tools

- NSEP's [Boren Scholarships & Fellowships](#) - Resources page
- U.S. Department of State's [Gilman International Scholarship Program](#) - Outreach tools, videos, & webinars + advisor portal
- U.S. Department of State's [Fulbright Program](#) - FPA webinars & events



**Recruitment Email: Please send the following email to all students currently receiving a Pell Grant at your institution.**

Dear Student:

Through a careful screening of our current student population, you have been identified as a potential Gilman International Scholarship applicant. The Gilman Scholarship Program, sponsored by the U.S. Department of State's Bureau of Educational and Cultural Affairs, is an undergraduate grant program for U.S. citizens of limited financial means to enable them to study abroad, thereby internationalizing their outlook and better preparing them to thrive in the global economy. The program provides awards of up to \$5,000 for U.S. citizens undergraduate students at two and four-year institutions who are receiving a Pell Grant to study or intern abroad. Studying abroad during your undergraduate career can be a life-changing experience. Additionally, receiving a Gilman Scholarship and studying abroad will make you a more competitive candidate for jobs, other scholarships and admission to graduate programs. For more information, please attend..... OR contact our office at XXXX.

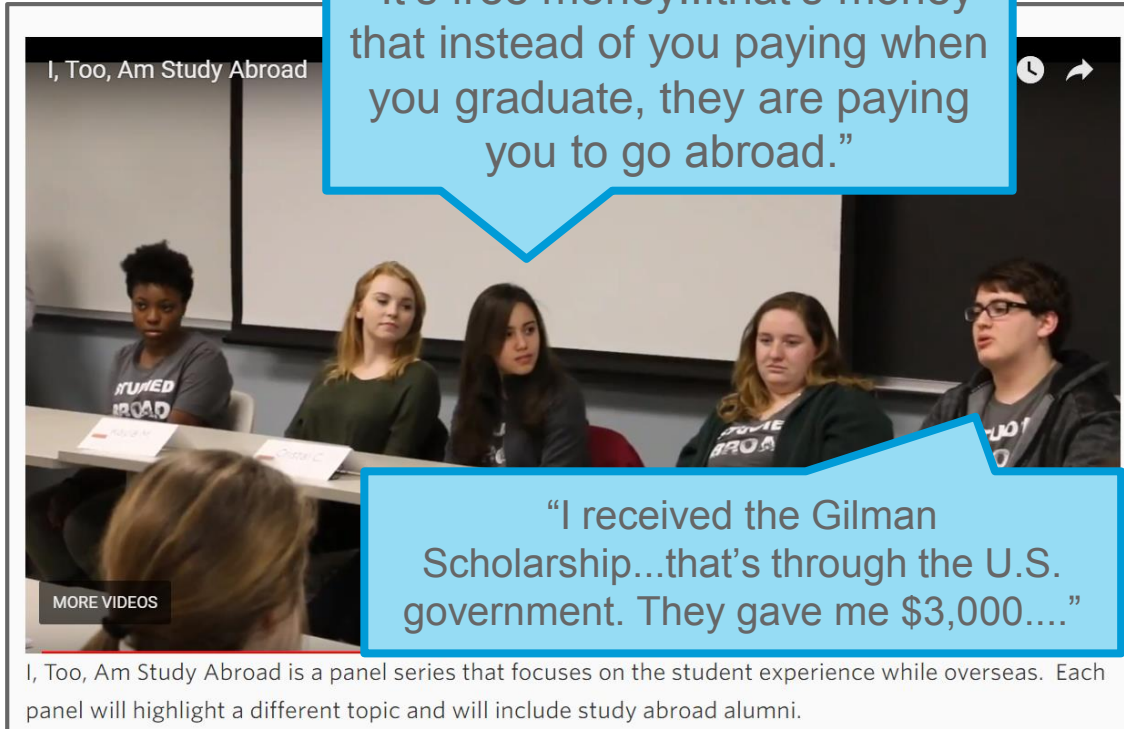
Thank you,

**Eligibility Email: Please send the following email to all students currently receiving a Pell Grant at your institution.**

Dear Student,

Thank you for contacting us and for your interest in study abroad. As a means for funding

# Campaigns - Diversifying Study Abroad



I, Too, Am Study Abroad

“It’s free money...that’s money that instead of you paying when you graduate, they are paying you to go abroad.”

“I received the Gilman Scholarship...that’s through the U.S. government. They gave me \$3,000....”

MORE VIDEOS

I, Too, Am Study Abroad is a panel series that focuses on the student experience while overseas. Each panel will highlight a different topic and will include study abroad alumni.

## SUNY Oswego’s

### [I, Too, Am Study Abroad](#)

- Alumni ambassadors
- Demonstrates diversity
- Voices financial need & scholarship attainment

# ROUND TABLE DISCUSSIONS

# Promotion and Outreach

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- What technology and tools do you use for promotion and advising for students on financing education abroad?
- What are the pros and cons of the tools you use?
- If you could add any additional tools to your toolbox what would they be?
- What resources would you need to add those tools?

# Financial Aid Processing

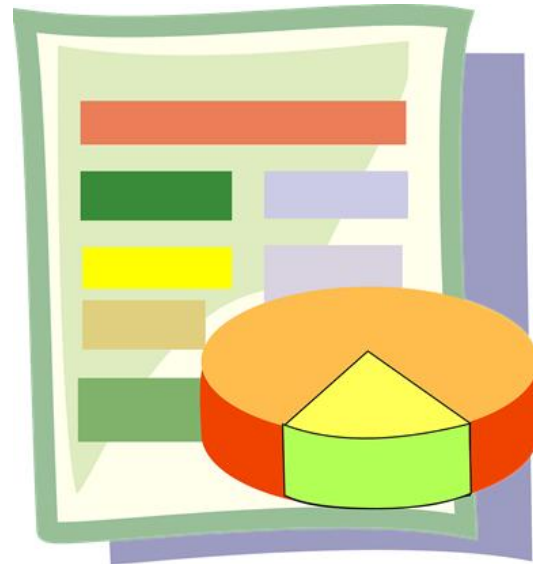
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- What technology do you use for processing financial aid?
- What are the pros and cons of the system?
- If you could fix any part of the system or change to a new one, what would that be?
- What resources would you need to make the updates/changes?



# Scholarship Processing

- What technology do you use for processing scholarships?
- What are the pros and cons of the system?
- If you could fix any part of the system or change to a new one, what would that be?
- What resources would you need to make the updates/changes?



# Brainstorming

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- Imagine you could have a technological tool that could:
  - Help students identify scholarships
  - Determine if they are eligible
  - Manage deadlines and requirements
  - Submit applications
- What would that look like? What resources would you need to develop it?

# Resources

- Terra Dotta – <http://www.terradotta.com/study-abroad.html>
- Generation Study Abroad – [GenerationStudyAbroad.org](http://GenerationStudyAbroad.org)
- Open Doors – <https://www.iie.org/Research-and-Insights/Open-Doors>
  - Join the 2017 briefing on Facebook Live, November 13<sup>th</sup>, 9:30 – 11:00 a.m. EST

A vibrant city skyline featuring several prominent skyscrapers. On the left, a tall building with a red and white facade stands next to a taller, blue glass skyscraper. In the center, a building with a distinctive purple and red facade is visible. To the right, a large, multi-tiered building with a blue and red facade dominates the skyline. In the foreground, a concrete bridge with multiple arches spans across the scene. The sky is a clear, bright blue, and the overall scene is bathed in warm, golden light, suggesting late afternoon or early morning.

THANK  
YOU